



# 646-985<sup>Q&As</sup>

Data Center Networking Solution Sales

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### QUESTION 1

The Pass4sure Company is considering network-based virtualization. It will bring what advantage to the overall virtualization strategy for the data center most likely?

- A. merging the core and aggregation layers
- B. combining ports for high availability and redundancy
- C. carrying multiple protocols across the same network
- D. deploying multiple service contexts on the same hardware

Correct Answer: D

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### QUESTION 2

Which type of Cisco switches supports InfiniBand?

- A. SFS
- B. MDS
- C. Nexus 7000 Series
- D. Catalyst 6500 Series

Correct Answer: A

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### QUESTION 3

A customer is considering a full data center virtualization strategy and is deferring network buying decisions. The customer intends to implement VMware before compatibility testing for storage and networking. How could the buying decision be brought forward?

- A. Make sure that the customer understands that Cisco has the only complete network solution sets approved by VMware.
- B. Quietly ensure that the customer knows that Cisco will shortly be announcing a version of VMware as an embedded network service, so compatibility with Cisco equipment can be guaranteed.
- C. Make sure that the customer understands that Cisco has a financial stake and a place on the board of VMware, so whatever VMware is doing, Cisco is tracking. Any networking products bought from Cisco today are guaranteed to be upgraded to match any changes made by VMware.
- D. Explain how the Cisco VFrame Data Center has been tested and approved to provision not only VMware but also the Cisco networking solutions; so today's purchase of Cisco networking equipment automatically integrates into a wider data center virtualization strategy, satisfying both the needs of the existing data center and adapting the virtualized environment as it evolves.

Correct Answer: D

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#### QUESTION 4

Which Cisco MDS feature can protect data at rest?

- A. SME
- B. DMM
- C. IPSec
- D. SANTap

Correct Answer: A

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#### QUESTION 5

Having which of these is a significant benefit of Cisco's data center end-to-end strategy?

- A. service-oriented architecture
- B. service-oriented backbone network
- C. service-oriented infrastructure
- D. service-oriented networked Ethernet transmission connection system

Correct Answer: C

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