

500-490^{Q&As}

Designing Cisco Enterprise Networks

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QUESTION 1

Which two statements are true regarding SD-WAN demonstrations? (Choose two.)

- A. As a Cisco SD-WAN SE, you should spend your time learning about the technology rather than contributing to demo innovation.
- B. Use demonstrations primarily for large opportunities and competitive situations.
- C. During a demo, you should demonstrate and discuss what the team considers important details.
- D. There is a big difference between demos that use a top down approach and demos that use a bottom up approach.
- E. During a demo, you should consider the target audience and the desired outcome.

Correct Answer: DE

QUESTION 2

Which are the three focus areas for reinventing the WAN? (Choose three.)

- A. Centralized device authentication
- B. Secure Elastic Connectivity
- C. Application Quality of Experience
- D. Operations
- E. Cloud First
- F. Execution

Correct Answer: BCE

QUESTION 3

Which option will help build your customers platform during the discovery phase?

- A. business case
- B. detailed design
- C. POV report
- D. high-level design
- E. PO

Correct Answer: A

QUESTION 4

Which Cisco product were incorporated into Cisco ISE between ISE releases 2.0 and 2.3?

- A. Cisco ASA
- B. Cisco ESA
- C. Cisco ACS
- D. Cisco WSA

Correct Answer: C

QUESTION 5

Which two activities should occur during an SE's demo process? (Choose two.)

- A. determining whether the customer would like to dive deeper during a follow up.
- B. asking the customer to provide network drawings or white board the environment for you.
- C. identifying which capabilities require demonstration.
- D. leveraging a company such as Complete Communications to build a financial case.
- E. highlighting opportunities that although not currently within scope would result in lower operational costs and complexity.

Correct Answer: CE

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