

## 312-75<sup>Q&As</sup>

Certified EC-Council Instructor (CEI)

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**QUESTION 1**

Mr. Moore is poor at articulating his thoughts and opinions. Sometimes his responses to your questions do NOT make total sense or they are not well organized, how should you deal with the student's responses in the above situation?

- A. Accept his answers as they are because he is participating in class.
- B. Stop asking him questions that require a detailed answer.
- C. Ask him only open-end questions.
- D. Try to get a clearer picture of what he said and rephrase his answer.
- E. Direct another student to rephrase Mr. Moore's answer.

Correct Answer: D

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**QUESTION 2**

An instructor is teaching an e Business class in Seattle Washington during a category 7.5 earthquake. The instructor is standing and feels the earth shaking and opening up under him/her. The instructor jumps to the ground and find protection under a table. The projector shakes off the ceiling and nearly hits a student named Fuck. The goal of the instructor over everything else is to maintain safe learning environment.

Address where the action taken by the instructor of jumping under the table will meet that stated goal.

- A. Likely, as the instructor is alive and can now resolve student safety issues.
- B. Likely, as the instructor realized that such natural disasters are exception to his duty.
- C. Because instructor's safety comes before the students
- D. Unlikely, as the instructor met his/her needs and not the safety needs of the students.

Correct Answer: A

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**QUESTION 3**

Mr. Bell has a large amount of information to present in a short period of time. Referring to the above scenario, what presentation method can Mr. Bell use to accomplish this?

- A. Group discussion approach
- B. Buzz Groups
- C. Teacher-centered approach
- D. Student-teacher interaction
- E. Role playing

Correct Answer: B

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#### QUESTION 4

The main reason an Instructor uses questions, restates information, and uses media is to amplify the following:

- A. To clarify and make sure leaning objectives are met
- B. To meet the learning needs of the students.
- C. To make sure students can use new skills in the field.

Correct Answer: A

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#### QUESTION 5

What is the exam code for E-Commerce Architect exam?

- A. 212-31
- B. 212-32
- C. 212-33
- D. 312-32
- E. 212-34

Correct Answer: B

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