

201-COMMERCIAL-BANKING-FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

Which section of your homepage can be configured to show the reports you choose to have displayed?

- A. Dashboard
- B. Contacts
- C. Calendar
- D. My Tasks

Correct Answer: A

QUESTION 2

You can create a new task off of which of the following objects?

- A. Change Memo
- B. Loan Modification
- C. Risk Rating
- D. Covenant
- E. All of the above
- Correct Answer: E

QUESTION 3

True or False: List views should be created for each Stage on the Loan Object.

- A. True
- B. False
- Correct Answer: A

QUESTION 4

Which Selection is NOT a Modification Frequency Value that can be set per index?

A. Adjusted Yearly

B. Adjusted as needed



- C. Adjusted Daily
- D. Adjusted Hourly

Correct Answer: C

QUESTION 5

How can you calculate a risk rating (Select 2)?

- A. Qualitative
- **B.** Narratives
- C. Quantitative
- D. Template
- Correct Answer: AC

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