1Z0-425^{Q&As}

Oracle Fusion CRM: Sales 2014 Implementation Essentials

Pass Oracle 1Z0-425 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.lead4pass.com/1z0-425.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Oracle
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

As a sales administrator, you are asked to complete the quota plan for a year.

Which batch process should you run to complete the quota plan?

A. CloseSalesQuotaPlan

B. DisableSalesQuotaPlan

C. CompleteSalesQuotaJob

D. RetireSalesQuotaJob

E. RetireSaleQuotaPlan

Correct Answer: A

QUESTION 2

Which two Customer Center Profile Options would be used to automatically assign Territories to Sales Accounts?

A. ZCA_SA_AUTO_ASSIGN_ON_CREATE D

B. ZCA_SA_TERRITORY_ASSIGNMENT D

C. ZCA_SA_AUTO_ASSIGN_ON_UPDATE

D. MOO_AUTO_ASSIGN

E. None. Territories must be manually assigned to Sales Accounts.

Correct Answer: D

QUESTION 3

Which customization level should he set for a lookup type in order to update the tag attribute of lookup type?

A. User

B. Extensible

C. System

D. Module

E. Profiles

Correct Answer: A

QUESTION 4

A company has deployed Fusion Lead Management and would like to use the Assessment templates to gather additional information from the customer. The template administrator has created an Assessment template with the questions, response score, and rating for lead follow- ups and has activated the template for sales learn usage. The sales team has suggested some changes to the template.

Identify three parameters that a template administrator can update for the active Assessment templates.

A. Question Sequencing Change

B. Remove Questions

C. Question Text correction

D. Response Description

E. Template Version

Correct Answer: ACD

QUESTION 5

A company wants to use the Assessment template as part of their lead processing.

Select the correct sequence of activities of activities for creating the Assessment template in Oracle Fusion Sales.

A. Enter Assessment Template Details --> Configure Ratings --> Enter Questions and Responses --> Associate Task Templates --> Configure Score Rating attributes--> Edit Questions/ Weights

B. Edit Questions/ Weights --> Enter Assessment Template Details --> Configure Score Ration attributes --> Enter Questions and Responses --> Associate Task Templates --> Configure Ratings

C. Enter Assessment Template Details --> Configure Ratings --> Enter Questions and Responses -> Edit Questions/Weights --> Configure Score Rating attributes --> Associate Task Templates

D. Edit Questions/Weights --> Enter Assessment Template Details --> Enter Questions and Responses --> Configure Score Rating attributes --> Associate Task Templates --> Configure Ratings

E. Enter Assessment Template Details --> Enter Questions and responses --> Configure Ratings --> Edit Questions / Weights --> Configure Score Rating attribute --> Associate Task Templates

Correct Answer: C

[Latest 1Z0-425 Dumps](#)   [1Z0-425 VCE Dumps](#)   [1Z0-425 Braindumps](#)

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

https://www.lead4pass.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket: