1Z0-1059-21^{Q&As}

Oracle Revenue Management Cloud Service 2021 Implementation Essentials

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QUESTION 1

Which, when transferred to a customer, allows you to recognize revenue?

A. a shipment

B. a performance obligation

C. an invoice

D. promise detail

Correct Answer: B

Reference: https://docs.oracle.com/cloud/r13_update17b/financialscs_gs/FAFRM/FAFRM2462439.htm

QUESTION 2

If the Contract Identification Rules that you defined for your customer did not group the source data into customer as expected, how would you resolve the issue?

A. Delete the source data that was imported into Revenue Management and import new source data.

B. Delete the performance obligations from the relevant contracts through the Manage Customer Contracts Ul.

C. Run the Discard Customer Contracts program for the relevant contracts, define a new, higher-priority Contract Identification Rule, and run The Identify Customer Contracts program again.

D. Delete Contracts from the Manage Customer Contracts Ul.

E. Run the Discard Customer Contracts program for the relevant contracts and run the Identify Customer contracts program again.

Correct Answer: C

QUESTION 3

A corporation does not have reliable historical Standalone Selling Prices stored In Its source systems. What option is available to help the corporation in this scenario?

A. Navigate to the "Manage Revenue Price Profiles" page and enter estimated prices manually in the browser user interface.

B. Load estimated prices to table VRM_SOURCE_DOCUMENTS using SQL script.

C. Navigate to the "Manage Revenue Price Profiles" page and download spreadsheet template to enter estimated prices manually.

D. Run the Calculate Observed Standalone Selling Prices program to derive prices.

Correct Answer: D

https://docs.oracle.com/cloud/farel12/financialscs_gs/OEDMF/VRM_CUSTOMER_CONTR ACT_HEADERS_tbl.htm

QUESTION 4

Your organization Is selling a warranty plan to customers that covers appliances for one year. Revenue must be recognized gradually by month until the warranty expires.

Which Revenue Scheduling Rule Type needs to be defined for the Performance Satisfaction Plan?

A. Fixed Schedule

B. Variable Schedule

C. Daily Revenue Rate, All Periods

D. Daily Revenue Rate, Partial Periods

E. Partial Schedule

F. Daily Revenue Rate

Correct Answer: A

Reference: https://fusionhelp.oracle.com/fscmUI/topic/TopicId_P_888B257D55BE0BBDE040D30A688 13B17

QUESTION 5

Which setup component Is NOT connected to a Revenue Price Profile?

A. Contract Identification Rules

B. Items

C. Source Document Types

D. Pricing Dimension Segments

Correct Answer: C

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