

1Z0-1059-21^{Q&As}

Oracle Revenue Management Cloud Service 2021 Implementation Essentials

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QUESTION 1

When is it required to populate the number of periods and percentage of revenue (seen in the image below) while defining a revenue scheduling rule?

The screenshot shows a 'Create Revenue Scheduling Rule' dialog box. It contains several input fields and checkboxes. The 'Set' field is set to 'Common Set'. The 'Type' field is empty. The 'Number of Periods' field is highlighted with a red box. The 'Deferred revenue' checkbox is checked. The 'Active' checkbox is also checked. The 'Context Value' field is empty. Below these fields is a 'Schedule' table with the following structure:

Period Number	Percentage	Rule Date
No data to display.		
Total		0

At the bottom of the dialog are three buttons: 'Done', 'Create Another', and 'Cancel'.

- A. when the Deferred Revenue box is checked
- B. when it is a business requirement
- C. when Context Values are populated
- D. when the Type is Fixed or Variable

Correct Answer: D

Reference: https://fusionhelp.oracle.com/fscmUI/topic/TopicId_P_888B257D55BE0BBDE040D30A688_13B17

QUESTION 2

Given the titles of selling prices:

- 1. Transaction Price
- 2. Stand Alone Selling Price
- 3. Performance Obligation Value

and the descriptions concerning selling prices:

- A. The allocated price used for revenue
- B. The customer facing and invoice price
- C. The price you would get for the item if you sold it separately

What is the correct match sequence of the descriptions A, B and C against the titles?

- A. B, C, A
- B. A, C, B
- C. C, B, A
- D. C, A, B
- E. A, B, C
- F. B, A, C

Correct Answer: F

QUESTION 3

A corporation uses a pricing policy that considers deal size to calculate price per unit for its products. For example:

Deal Size	Price Per Unit
Less than \$50,000	\$100.00
More than \$50,000	\$85.00

Which Price Band Segment Label would be appropriate to use in this case?

- A. Amount Band
- B. Deal Size Band
- C. Set Band
- D. Quantity Band

Correct Answer: A

QUESTION 4

Which is Not a required piece of information when importing contract header information from a source file?

- A. Source System
- B. Source Document Type code
- C. Record Type
- D. Currency code of source document
- E. Source Document Unique Identifier Number 1
- F. Date of source Document

Correct Answer: E

QUESTION 5

A business entity (your client) sells a computer, monitor, keyboard, and mouse as a single package to consumers. The entity has identified that this bundle is a distinct performance obligation. How should you configure

Revenue management to ensure that these items are grouped into one performance obligation?

- A. By defining a Revenue Item Group
- B. By defining a Standalone Selling Price Profile.
- C. By defining a Performance Obligation Template.
- D. By defining a Contact Identification Rule.

Correct Answer: A

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