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Oracle Incentive Compensation Cloud 2018 Implementation Essentials

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QUESTION 1

Which three are reports you can customize few Mobile Commissions?

- A. Payments: Payment transactions and related details of the sales participant
- B. Credits: Credits and related details of the sales participant
- C. Analytics: Details of the recent analysis of the sales participant
- D. Disputes: Details of the recent disputes raised by the sales participant
- E. Reimbursements: Reimbursements and related details of the sale*, ii.ntic ip.int

Correct Answer: ABD

http://www.oracle.com/webfolder/technetwork/tutorials/tutorial/cloud/r11/wn/r11_sales_wn.htm

QUESTION 2

By using which method can a new participant be created In the Incentive Compensation application?

- A. manually in the UI
- B. using the Create Participant Web Service
- C. using the Import Participant process
- D. using the Create Participant task in Setup and Maintenance

Correct Answer: D

QUESTION 3

You have been asked to create a report by using internal and external data sources. Identify Oracle's recommended approach for building a custom report.

- A. BI Analytics
- B. BI Answers
- C. BI Publisher
- D. OTBI Reports

Correct Answer: C

QUESTION 4



You want to move configuration from Development Instance to Production Instance. Which three entities can be moved by using out of the box

XML download and upload functionality?

- A. Credit Categories
- B. Pay Groups
- C. BU Parameter
- D. Analyst
- E. Payment Plans
- F. Classification Rules
- G. Credit Rules
- H. Compensation Plan
- I. Participant

Correct Answer: GHI

QUESTION 5

You want to create compensation plans for a new business unit and found that the plans are similar to the existing compensation plans. How can you achieve this?

- A. You can use db tools to copy the compensation plans from one business unit to another.
- B. You can only manually create them in the new business unit, as you cannot Import plans exported from another business unit.
- C. You can export the compensation plans from current business unit. Log in to the new business unit and import them into the new business unit, but you must create plan components and performance measures manually.
- D. You can export the compensation plans from current business unit. Log In to the new business unit and import them into the new business unit, which imports the complete compensation plans with the associated plan components.

Correct Answer: C

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