

# 000-960<sup>Q&As</sup>

IBM Storage Sales Exam

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#### **QUESTION 1**

A customer has a combination of Microsoft Windows file servers with direct attached storage and IBM System p database servers attached to a DS4500 that is reaching capacity. The customer needs to migrate to a more scalable storage server. Which of the following would be most appropriate to ask in the initial conversation?

- A. Will all servers be SAN attached?
- B. What is the budget allocated for storage?
- C. What is the version and release level of the database?
- D. How much space is available in the current storage systems?

Correct Answer: B

#### **QUESTION 2**

What is the best tool to use to compare a workload performance using RAID 5 versus RAID 10?

- A. eConfig
- B. Disk Magic
- C. Capacity Magic
- D. TotalStorage Productivity Center for Disk
- Correct Answer: B

#### **QUESTION 3**

Which of the following implements "in-band" storage virtualization technology via an appliance?

- A. EMC (Invista)
- B. Cisco MDS 9513
- C. HDS (Tagmastore)
- D. IBM (SAN Volume Controller)

Correct Answer: D

#### **QUESTION 4**

A customer has a large installed base of Cisco ethernet switches and routers with a lot of experienced Cisco network



administrators. The customer is looking to upgrade their existing Brocade switches. What would be a key reason for recommending Cisco SAN directors over Brocade SAN directors?

- A. Cisco SAN directors have a higher port count
- B. Cisco SAN directors allow for over subscription
- C. Cisco SAN directors are more compact using less power and rack space
- D. Cisco SAN directors and networking devices use the same management interface

Correct Answer: D

#### **QUESTION 5**

Data encryption on tape best addresses which of the following business requirements

- A. Recovery Point Objective
- B. Backup, Recovery, and Archive (BURA)
- C. Compliance with security regulations
- D. Information Lifecycle Management and Business Continuity

Correct Answer: C

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