



# 000-960<sup>Q&As</sup>

IBM Storage Sales Exam

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#### QUESTION 1

A customer has Sun, Microsoft and Mainframe servers in their environment. They are initially looking for 10 TB of disk, but expect to double in capacity within the next year. The customer's main concern is cost versus performance. What should the storage specialist recommend?

- A. IBM System Storage DS4800
- B. IBM System Storage DS5100
- C. IBM System Storage DS6800
- D. IBM System Storage DS8300

Correct Answer: C

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#### QUESTION 2

The storage sales person discusses IBM's strategy with a customer. The customer insists that all aspects are presented within one visit. What is the place the sale person would invite his customer to get all information appropriate to their requirements?

- A. IBM Almaden Research Center
- B. IBM Headquarter Office Armonk, NY
- C. IBM System Storage Executive Briefing Center
- D. IBM System Storage Interoperability Center / Systems Lab

Correct Answer: C

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#### QUESTION 3

Which of the following features of the IBM System Storage SAN Volume Controller would allow synchronous copy services across multiple storage subsystems from different vendors?

- A. FlashCopy
- B. SyncMirror
- C. Metro Mirror
- D. Global Mirror

Correct Answer: C

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#### QUESTION 4



A customer has a huge amount of files on different distributed locations and is looking for a corporate common solution. Which of the following is the best option to recommend?

- A. NSeries
- B. Virtual File Manager
- C. Windows File Servers
- D. General Parallel File System (GPFS)

Correct Answer: D

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#### QUESTION 5

A customer has a SAP production database with 10TB of usable storage on a DS4700. The growth rate of the data is 50% per year. The majority of the data rapidly becomes reference data and is not frequently accessed. The customer would like to implement a content addressable storage solution that would migrate the reference data to a less expensive disk. Which of the following would be most effective?

- A. A new IBM DR550 with Commonstore.
- B. A new IBM DS4700 using SATA drives and Tivoli Content Manager.
- C. A new IBM DS4200 with TotalStorage Productivity Center for Data.
- D. A new DS5100 with TotalStorage Productivity Center for Data Replication.

Correct Answer: A

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